



Business Yield Commission-Based Job Checklist

- 1. Lucrative Potential:** Does the job offer the potential for high earnings through commissions? Consider the commission structure and the average earnings of others in similar roles.
- 2. Market Demand:** Is there a demand for the product or service being sold? Research the market to ensure there is enough demand to support consistent sales opportunities.
- 3. Training and Support:** Does the company provide adequate training and support to help you succeed? Look for opportunities for mentorship, training programs, and ongoing support from the employer.
- 4. Flexibility:** Does the job offer flexibility in terms of work hours and location? Consider if the flexibility aligns with your lifestyle and preferences.
- 5. Performance Metrics:** Are the performance metrics clear and achievable? Understand how your performance will be evaluated and what goals you need to meet to earn commissions.
- 6. Stability:** Does the company have a stable track record and a positive reputation? Research the company's financial stability, employee satisfaction ratings, and customer reviews.
- 7. Work-Life Balance:** Does the job allow for a healthy work-life balance? Consider the demands of the job and whether you'll have time for personal and family commitments.
- 8. Personal Skills:** Do you have the necessary skills and personality traits to excel in a commission-based role? Evaluate your sales abilities, communication skills, and resilience in the face of rejection.
- 9. Income Stability:** Are you comfortable with the potential income fluctuations associated with commission-based work? Consider your financial situation and risk tolerance.
- 10. Career Growth:** Does the job offer opportunities for career advancement and long-term growth? Assess the potential for advancement within the company and the industry.

By assessing these factors, you can determine if a commission-based job is worth pursuing based on your individual preferences, skills, and goals.